



INTRODUCTION TO
TRADE FINANCE

USER GUIDE

Introduction to Trade Finance



European Bank
for Reconstruction and Development





Table of contents

Training overview	2
Accessing and using the training	3
Browser requirements	8
Support	8



Training Overview

Introduction to Trade Finance

This online training represents 4 hours of online instruction and training in International Trade Finance.

The aim of the course is to provide an overview of International Trade Finance.

The course content was written by Vincent O' Brien, International Trade Specialist.

The course is delivered using a combination of audio, animation, graphics and text.

The course is divided into 6 Modules:

Module 1:

HOME

This module introduces:



Alex your professional guide to the course

Objectives of the course

An interactive animation introducing Trade Finance

Accessing and using the training

Module 2:

FINANCING INTERNATIONAL TRADE

This module covers the following in relation to International Trade:

European Bank for Reconstruction and Development | TRADE FACILITATION PROGRAMME

Introduction to Trade Finance

EN | FR | RU

Financing International Trade > Overview

This section looks at the key considerations you need to think about when getting involved in International Trade and how the Trade Finance Services of banks can help you.

Let's have a look at:

- The role of banks in facilitating international trade
- Some of the challenges in international trade
- The risks and costs of international trade
- The difference between using Trade Finance Products for International Trade, compared to using traditional Local Bank Financing

THE ROLE OF BANKS

THE CHALLENGES

THE RISKS AND COSTS

TRADE FINANCE VS LOCAL FINANCE

The Role of Banks

Challenges in International Trade

Risks and Cost of International Trade

Trade Finance vs Local Financing

Accessing and using the training

For each Trade product it provides a definition of the product, identifies the parties involved, how the product works as well as the settlement and the benefits.

Module 3:

TRADE FINANCE PRODUCTS

This module takes a look at the following trade products and trade loans :

Documentary
Collections

Guarantees/Standby
letters of credit

Documentary
Credits

Trade Loans

Accessing and using the training

Module 4:

INTERNATIONAL TRADE DOCUMENTS

This module outlines the role of documents in International Trade and Finance:

European Bank
for Reconstruction and Development

TRADE FACILITATION
PROGRAMME

Introduction to Trade Finance

EN | FR | RU

International Trade Documents > Overview

In this section we will outline the role of commercial and transport documents in facilitating international trade and finance.

We will look at:

- The role of commercial and transport documents in international trade and finance.
- The most commonly used commercial and transport documents
- Basic role of financial documents
- How documents can on occasion be used to control the goods

Background

Commercial Documents

Transport Documents

Role of commercial
& transport documents

Sample documents
& definitions

How documents are
used to control
the goods

Accessing and using the training



Module 5: TEST YOURSELF

This module contains:

An assessment where you can test your knowledge & understanding of what you have learnt in the course.

An interactive Case Study where you can advise an importer and exporter.



Accessing and using the training

The screenshot shows the 'Introduction to Trade Finance' page of the European Bank Trade Facilitation Programme. On the left is a navigation menu with links: HOME, FINANCING INTERNATIONAL TRADE, TRADE FINANCE PRODUCTS, INTERNATIONAL TRADE DOCUMENTS, TEST YOURSELF, and RESOURCES. The main content area is titled 'Ressources' (with language options EN | FR | RU) and displays six PDF icons arranged in a 2x3 grid. Each icon is labeled with a red 'PDF' box and a document title: FINANCING INTERNATIONAL TRADE, TRADE FINANCE PRODUCTS, INTERNATIONAL TRADE DOCUMENTS, DOCUMENTARY CREDIT APPLICATION FORM, DEMAND GUARANTEE APPLICATION FORM, and USER GUIDE. Each icon has a red arrow pointing downwards.

Module 6: RESOURCES

This module
contains:

PDFs of the course material
that can be printed out
for reading offline.





Browser requirements

The minimum browser requirements:

- Internet Explorer 8.0
- Firefox 16.0
- Google Chrome 27.0

Because the Introduction to Trade Finance course makes extensive use of graphics, animations, audio and interactive content, the following system requirements are necessary (these are standard on many systems):

- Flash Player 8 (free download at: <http://www.adobe.com/products/flashplayer/>)
- Supports JavaScript (i.e. JavaScript enabled)
- Supports Cookies (i.e. Cookies enabled)

A sound card is required to derive the full benefit from this course.

Support

The Coastline Solutions support team is here to help you if you experience any difficulty using this service.

You can contact us at support@coastlinesolutions.com or +353 1 235 2166.
Our offices are based in Dublin, Ireland.

